

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 46 (FINAL) held on Tuesday 21ST March, 2017

CTC LEAF 10,831 packages and 1941 packages of New Season Teas on offer met with a stronger demand at mostly higher rates.

BROKENS/FANNINGS There was a strong demand for all varieties on offer. A few clean teas available sold well in line with quality whilst all others met with a strong demand at generally firm to dearer levels. There were negligible withdrawals.

CTC DUST: 2,527 packages and 128 packages of New Season Teas on offer met with a good demand. All teas were dearer by Tk.8/- to Tk.12/- following quality. Loose tea buyers were once again very active for all types whilst there was less interest from the Blenders.

COMMENTS This was the final sale of the season which witnessed a strong demand from the Loose Tea Trade who were particularly operating on the plainer varieties. There was only some interest from the Blenders on a few selective lines. Pakistan buyer was active at the lower end of the market. .

There was a fair weight of New Season teas on offer which attracted strong support mainly from the Loose Tea buyers. Dusts were a dearer market.

Our catalogue (**Sale 46**) Avg: Tk 120.45, sold 98.8% & (Sale 45) Avg: Tk 120.31, sold 98.4%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large | 80-100 | 75-90 | Best | NQTA | NQTA | PD | NQTA | NQTA |
| Medium | 95-125 | 90-120 | Good | 140-160 | 150-180 | RD | 100-156 | 90-190 |
| Small | 100-130 | 95-120 | Medium | 110-120 | 110-120 | D | 105-165 | 80-201 |
| Plain | 85-95 | 70-90 | Plain | 100-105 | 80-95 | CD | 160-211 | 160-235 |
| Poor | 70-85 | 60-70 | Poor | 85-95 | 65-75 | | | |

EXCHANGE 21ST MARCH, 2017 STERLING POUND: TK 96.7087 DOLLAR : TK. 79.2646

Top Prices – This Week

| Category – CTC | Garden | Grade | Package | Price | Buyer(s) |
|-----------------|---------------|-------|---------|-------|----------|
| Brokens | Ghazipore | GBOP | 10 | 185/- | LC |
| Fannings | Chundeecherra | DMPF | 4 | 271/- | Aftab |
| Clonal Brokens | Malnicherra | GBOP | 10 | 299/- | GT |
| Clonal Fannings | Malnicherra | PF | 8 | 264/- | Pop(D) |
| PD/RD | * Ghazipore | RD | 30 | 156/- | Ispahani |
| Clonal PD/RD | Malnicherra | RD | 2 | 269/- | Aftab |
| D | * Amrail | D | 10 | 165/- | Bonani |
| Clonal D | Malnicherra | D | 2 | 313/- | LC |
| CD | * Chatlapore | CD | 5 | 211/- | Bonani |
| Clonal CD | Neptune | CD | 10 | 281/- | Bonani |

- Above price(s) realized in our catalogue

New Season 2017/2018

Top Prices – This Week

| | | | | | |
|-----------------|------------------|------|----|--------|------------|
| DM | * Balisera | DM | 20 | 300/- | Consol/GT |
| Brokens | * Balisera | GBOP | 10 | 295/- | GT |
| Fannings | * Balisera | PF | 20 | 300/- | DTC/Kamona |
| D | * Balisera | D | 10 | 300/- | Aftab |
| Clonal Brokens | Kaiyacherra Dalu | GBOP | 2 | 358/-- | Gupta |
| Clonal Fannings | Clevedon | PF | 1 | 336/- | Maria |

- * Above price(s) realised in our catalogue

Offerings

Sale 46 (Final Sale) - Season 2016/17

| Type | Packages | Qty/Kgs |
|--------------|---------------|----------------|
| Leaf | 12,772 | 696,854 |
| Dust | 2,655 | 146,090 |
| Total | 15,427 | 842,944 |

Chittagong Auction Average: (Sale – 45)

Season 2016-2017: Tk. 132.44

General + Other Market(s) This/Last Week

KOLKATA SALE 11 HELD ON 14TH & 15TH MARCH, 2017

CTC Leaf: There was fair demand. Assams sold at irregularly easier rates with brown and plainest liquoring descriptions facing withdrawals. Cleaner Dooars in the better and medium categories sold around last levels whilst others were easier. Plainer and BLF Dooars descriptions were irregularly easier. CTC Dust: There was good demand with bulk of the Assams and the limited weight of Dooars rending easier.

| | 2017(USC/kg) | 2016 (USC/kg) |
|---------|--------------|---------------|
| SALE 10 | 167.00 | No Sale |
| SALE 11 | 164.00 | 171.00 |

COONOOR SALE 11 DATED 17TH MARCH,2017

There was good demand this week. The best and good liquoring varieties were generally lower by Rs.2 – 4 and saw some withdrawals. The medium and plainer teas also eased in value by Rs.1 – 2, except for some blacker Fannings which were firm to occasionally dearer. TGBL was active; HUL and the exporters supported fairly but selectively.

| CTC | Best(USC/kg) | Good(USC/kg) | Medium(USC/kg) | Plain(USC/kg) |
|------|--------------|--------------|----------------|---------------|
| Leaf | 176-183 | 169-174 | 157-168 | 138-153 |

MOMBASA SALE NO. 11 – 13TH /14TH MARCH, 2017

There was generally good demand for the 103,585 packages (6,720,482kilos) available in the market with only 9.83% remaining unsold.

| CTC QUOTATIONS | BP1-USC | PF1-USC | PD-USC | D1-USC |
|---------------------|-----------|-----------|-----------|-----------|
| Best | 290 – 370 | 370 – 430 | 354 – 392 | 354 – 420 |
| Good | 282 – 317 | 377 – 398 | 340 – 366 | 360 – 402 |
| Good Medium | 280 – 314 | 342 – 398 | 342 – 371 | 338 – 390 |
| Medium | 270 – 296 | 270 – 336 | 260 – 340 | 210- 330 |
| Lower Medium | 170 – 270 | 176 – 270 | 200 – 242 | 204 – 235 |
| Plainer | 142 – 246 | 144 – 220 | 160 – 226 | 160 – 212 |